



Technology Training Centre Report for MPTA AGM 20/03/2019

The Technology Training Centre was established in 2007 and is a wholly owned subsidiary of MPTA. It's sole purpose is to deliver training and development initiatives to MPTA Members and other interested parties.

2018 Course Activity: 2018 results have been positive as the dairy payout remained stable. Total revenue of \$152,232 was invoiced by TTC for course fees in 2018 – this is on par with the improved 2017 results and is 100% up on the arduous year of 2016.

The uptake of the apprenticeship continues to bring growth to the number of people requiring training which is boosting our numbers.

In 2018 the following courses were run:

Course	# of participants	\$ revenue (excl. gst & exps)
1 x Milk Quality & Grade T/shooting	8	\$ 5,199.24
1 x Cleaning Evaluation & Milk Delivery	6	\$ 3,575.00
2 x Small Drinking Water Supplies	13	\$ 10,130.00
4 x Milking Machine Testing	36	\$ 98,171.80
Milking Machine Testing Refresher	6	\$ 2,950.00
2 x Pump Selection	12	\$ 9,289.08
2 x Farm Water Reticulation	13	\$ 13,180.00
1 x Farm Dairy Effluent Hydraulic Design	5	\$ 5,330.00
Stray Voltage Online	6	\$ 1,823.30
Liner Selection Online	4	\$ 608.70
Intro to Milking Machine Testing Online	7	\$ 1,975.00
17 courses	116	\$ 152,232.12

The stable uptake of our courses in 2018 brought about a reasonable surplus of \$45,929.00, which has been paid to MPTA as Course Royalties - this is a charge for Technology Training Centre to use MPTA's course material and IP each year. The allocation and transfer of this amount results in Technology Training Centre recording zero profit for the 2018 year.

With the stable payout and the requirement for apprentices to undergo our training courses, we are optimistic that 2019 will continue the positive trend and repeated interest and uptake of our training.

Financial Report:

As at 18/03/19 TTC has \$25,268.24 cash in the bank, plus debtors of \$15,155.28, less creditors of \$1,576.23 - giving a net position of \$38,847.29

Looking to the Future:

With the number of apprentices now over 50, the surety of ongoing training for these learners, and new learners yet to come, brings a positive outlook for our training and for the future of the industry as we provide the skills these apprentices need to become highly competent and

knowledgeable industry professionals. The Government initiative of two years fee free training for our apprentices is a substantial boost to the affordability of employers taking on new apprentices.

For our training to be successful it is crucial that we have the support from our Members by placing participants on courses – courses that are designed with our Member's needs in mind. Thank you to those Members who have supported our training courses over the past years and I look forward to continued Member support throughout this year.

A handwritten signature in blue ink, appearing to read 'M Scott', with a large, stylized flourish at the end.

Maria Scott
Executive Officer
Technology Training Centre

Date: 20/03/2019