



Technology Training Centre Report for MPTA AGM 27/03/2018

The Technology Training Centre was established in 2007 and is a wholly owned subsidiary of MPTA. It's sole purpose is to deliver training and development initiatives to MPTA Members and other interested parties.

2017 Course Activity: 2017 was a much more positive year for training after a couple of difficult years effected by the low dairy payouts and the results are reflected in our year end accounts for 2017. Total revenue of \$150,866 was invoiced by TTC for course fees in 2017 – a welcome 100% up on the arduous year of 2016.

The uptake of the apprenticeship has brought growth to the number of people requiring training and has certainly boosted our numbers.

In 2017 the following courses were run:

Course	# of participants	\$ revenue (excl. gst & exps)
1 x Milk Quality & Grade T/shooting (Deosan)	12	\$ 7,260.87
1 x Small Drinking Water Supplies	12	\$ 7,427.50
5 x Milking Machine Testing	46	\$ 108,523.50
2 x Milking Machine Testing Refresher	5	\$ 2,400.00
3 x Pump Selection	31	\$ 20,315.00
1 x Farm Dairy Effluent Hydraulic Design	7	\$ 5,940.00
13 courses	113	\$ 150,886.87

The welcomed uptake of our courses in 2017 brought about a reasonable surplus of \$52,855.09 (up from \$14,316 in 2016), which has been allocated to MPTA as Course Royalties - this is a charge for Technology Training Centre to use MPTA's course material and IP each year. The allocation and transfer of this amount results in Technology Training Centre recording a small loss of \$4,827 for the 2017 year.

With the improved payout and the requirement for apprentices to undergo our training courses, we are optimistic that 2018 will continue the positive trend and repeated interest and uptake of our training.

Financial Report:

As at 22/03/18 TTC has \$31,303.41 cash in the bank, plus debtors of \$32,094.20, less creditors of \$26,405.17 (includes outstanding Royalties figure of \$25,783.35 yet to be paid to MPTA) - giving a net position of \$36,992.44

Looking to the Future:

With the number of apprentices now over 40, the surety of ongoing training for these learners, and new learners yet to come, brings a positive outlook for our training and for the future of the industry as we provide the skills these apprentices need to become highly competent and knowledgeable industry professionals. We have to thank Jacinda for her initiative of the two

years fees free training for our apprentices – this is a massive boost to the affordability of taking on new apprentices.

Our Liner Selection course has been converted to an online format and is now available for users together with our other online courses Stray Voltage and Introduction to Milking Machines. The benefits of offering courses online means Members can utilize this training at any time and don't have to wait for a date to be scheduled or don't have to travel for the training – plus the course cost is much reduced as overheads are lessened.

The MPTA is a Member Association and we work for you, our Members. So, if there is some particular training that you feel would be beneficial to Members or there is a topic you would like us to research then please let your thoughts be known. We have recently put a survey out to Members seeking thoughts on if we should include training on Cleaning Evaluation and Milk Delivery within the Machine Testing course, and if we should provide a mid-level course on the workings of a milking machine. We shall consider the feedback from this survey and act accordingly.

For our training to be successful it is crucial that we have the support from our Members by placing participants on courses – courses that are designed with our Member's needs in mind. Thank you to those Members who have supported our training courses over the past years and I look forward to continued Member support throughout this year.



Maria Scott
Executive Officer
Technology Training Centre

Date: 27/03/2018